Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

**prova orale**
**n.1**

1. Cosa è HTTPS? A cosa serve il protocollo HTTPS?

2. Cosa si intende nell'ambito della cooperazione internazionale per applicazione della Teoria del Cambiamento nella progettazione?

3. Horizon 2020 Call: H2020-SC6-MIGRATION-2018-2019-2020 (MIGRATION ) Topic: MIGRATION-08-2018. Type of action: RIA. Proposal number: SEP-210505641

Our aim is to foster integration of migrants through investigating positive and negative representations of migration and designing sustainable and innovative solutions to enhance mutual acceptance and positive perception between the host community and third-country nationals. A network of EU expert partners among research institutions, language and vocational training providers, NGOs and associations, media specialists, employment agencies, will operate together. Each partner will deal with a specific task in accordance with its expertise.

**2.2 Measures to maximise impact**

To make the dissemination of the project's results effective, some of the recommendations contained in the project manual of the Dissemination & Exploitation of results for Horizon 2020 will be adopted.

In particular, We will proceed according to a plan broken down in the following points:

1. the strategy and the dissemination plan will be developed on several levels, for each of which the objectives, methods and the relevant audience will be specified, in order to actively involve all the project partners and stakeholders, through formal and informal meetings, website, e-news and mailing, paper material; participation in local workshops. For other stakeholders and decision-makers working in the project sector, in order to build a "community" also of people responsible for decision making processes and to increase the "European value" of the project, the objectives and activities of the project will be disseminated through: networking, social media, presentation events at meetings, workshops and thematic conferences, promotional materials, project website, publications in scientific and sector journals.

Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

## Prova orale
## n.2

1. Cosa significa il termine "Open Source"?
2. Indicare una borsa di studio appropriata per una/un ricercatrice/ricercatore all'inizio della carriera, addottoratasi/osi da sei anni, sui temi SSH - quale borsa di studio potrebbe richiedere e perché?
3. **Citizens, Equality, Rights and Values Programme (CERV). Application Form Technical Description (Part B) (CERV** Standard) **Version 1.0. 01 April 2021**

The BRIDGES project aims to create a multi-stakeholder initiative addressing social challenges posed by hate speech on social networks and how it impacts its victims. The project assumes as its starting point a deep analysis of online hate speech to define and categorise counter-narratives, a prerequisite for implementing victim support activities.

## 3. Impact

### 3.1 Impact and ambition

The project uses specific, measurable, achievable, realistic and time-limited (SMART) impact objectives that include: (1) publish theoretical innovations rooted in online hate speech in the EU; (2) provide a list of predominant hate speech and levels of general hate speech in the consortium countries; (3) report with a semiotic and discursive analysis of the main counter-narratives. (4) Publish theoretical innovations on counter-narratives. (5) Strengthen multistakeholder collaboration to provide evidence-based recommendations, innovative democratic practices to address online hate speech; (6) capacity-building for actors engaged in discrimination and gendre mainstreaming in MS (Belgium, Italy, Spain, Malta) and grass root level (7) produce free and open access online educational resources on hate speech and (8) contribute to wider societal debates surrounding democracy and free speech and disseminate original, easily accessible and verified information on hate speech and counter-narratives both in English and in the languages of the Consortium (i.e., FR, NL, SP, IT, MT). The multi-country dimension makes it possible, in particular, to identify supra-national trends with regard to the characteristics and methods of carrying out the counter-narrative. All seven impact objectives are specific in that they address distinct subsets of the public. They are also timely in that each addresses a different urgent dimension of the project's overall impact objective of helping to combat all forms of discrimination by helping to better understand how to reduce online hate speech.

Each of the project's seven SMART impact objectives involves impact pathways that are achievable within the project duration, realistic in scope and ambition and measurable through a set of specific metrics.

Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

## Prova orale
## n.3

1. Cosa è OpenURL e a quali fini è stato ideato?
2. Che cosa è COARA (Coalition for Advancing Research Assessment)?
3. **Horizon 2020. Call: H2020-SC6-MIGRATION-2018-2019-2020 (MIGRATION ). Topic: MIGRATION-09-2020. Type of action: RIA**

The discourse on the impact of migratory flows on European societies and on their lifestyle has taken more space within the public debate at all levels of communication, often influencing policy-making, especially in the field of public services, of occupation and crime, but it is often influenced by distorted perceptions due to the poor knowledge of migration itself, the people involved and their roles, and to unsuitable and misleading modalities of interpreting information. Since narratives are a type of text that can reveal the shape of the phenomenon within which it is produced, The ShineOn Project will focus on the relationship between migration and crime-detention to investigate the perceptions of the discourse on migration.

**Impact**
**Expected impacts**
The contribution offered by SHINE ON will have different types of impact.

**Table 3.**
**Social Impact:**

The project will contribute to improve social dialogue through the contact of different actors: potential migrants, through the involvement of the countries of origin; foreign prisoners, through the involvement of prison institutions; operators in the sectors involved; ordinary citizens. The social impact of counter-narratives, created by giving voice to migrant citizens and in particular prisoners, will be amplified by the constant involvement of policy makers through the committee appointed within the project.

**Instrumental:**
By accepting the directions offered by the research carried out within the project, the legislative framework of policies and the legal framework relating to migration and detention will be improved. The large-scale information and awareness campaigns to inform the public on the issue and mobilize civic energy (through the workshops and laboratories provided) will serve to counter the spread of stereotyped and prejudice-based speech.

**Conceptual:**
The project will generate a new theoretical and methodological framework to provide a model for future investigation into narratives regarding migration. At the same time, SHINE ON scholarly

1

and dissemination output will disseminate this new framework among researchers working in different disciplinary areas, to provide a fresh approach to investigate migration narratives that could be applicable to other genres of narratives.

**Capacity building:**
In terms of capacity building, SHINE ON will promote diversity and inclusion of migrants in society, contributing to quit the hostile public discourse against migrants. Through the collected testimonies, it will allow the voices of individuals to shine through. It will promote positive perceptions of migrants, combating xenophobia and discrimination caused by negative narratives about migration.

Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

## Prova orale
## n.4

1. Cosa è il DOI (Digital Object Identifier) e in quali contesti viene utilizzato?
2. Nella gestione di un progetto collaborativo: Quali tecniche utilizzerebbe per costruire relazioni forti con i partner?

3. **HORIZON. Call: ERC-2021-STG** (Call for Proposals for ERC Starting Grant)
**Topic: ERC-2021-STG Type of Action: HORIZON-ERC** (HORIZON ERC Grants)
In today's marketplace, where the value of art assets is increasingly based on dealers' strategic influence, data show gender disparity extends beyond artists to dealers themselves. Despite the prominence of art dealing in women's professional history, women's representation in art-market history remains incomplete. This gap in the historiography propagates misunderstanding of the mechanics which drive the sales. WADDA | Women Art Dealers Digital Archives (the Lab) will document women's contribution to the development of this economic system - procurement of assets and cultivation of value - through experimental applications of digital analysis to traditional research.

## High Risks, High Gains and Impacts
Through its ambitiously new methodological approach, WADDA aims to contribute to several disciplines. For art history and visual culture studies, it will deliver new insight into the development of the modern and contemporary art markets by analysing the contributions of women gallerists. This will also constitute an important contribution to sociology, gender studies, economics, and any field interested in the study of women and work. Lastly, by attempting to analyse archival material (specifically photographic portraits) through machine-learning, WADDA will also contribute to the development of broader digital humanities.
The main objective of WADDA is to highlight and quantify the centrality of female agency in the art market by examining the figure of the woman art dealer from the nineteenth century to today. The project will join similar research in other disciplines, which have tried in recent years to acknowledge and critically analyse the role of women in society, and more specifically, in the labour force. One of the conceptual risks involved will be the necessity to re-evaluate the definition of an art dealer. We will need to re-think the modality of a profession to consider, for instance, the role of the wives of art dealers and artist's wives, or women who because of their social standing could not engage in direct trading but acted as agents, sourcing works and negotiating acquisitions on behalf of collectors. How can we then reframe and expand the field of art-market studies in order to include these important case studies? This will lead to a wider redefinition of what an art dealer is. By looking at a global network of galleries and, through collaboration with Wondeur Ai, the entire ecosystem that shapes artists' careers, WADDA will promote an integrated approach to the study of the art market. Another risk factor is that WADDA will examine a long timeframe, from the nineteenth century to present day. This approach is based on the understanding that, although the

1

conditions under which these women operated changed drastically over time, many of the challenges remained the same.

Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

## Prova orale
## n.5

1. Cosa è OAI-PMH? A cosa serve il protocollo OAI-PMH?
2. Quando si prepara una proposta progettuale di natura collaborativa, quali sono i primi passi da fare per stabilire le priorità?
3. **Horizon 2020. Call: H2020-SC6 MIGRATION-2018-2019-2020 (MIGRATION ) Topic: DT-MIGRATION-06-2018-2019 Type of action: IA. Proposal number: 870803**

SìCuro has the overall aim to design and implement an interlinguistic, intralingual and cultural ICT-based communication system that will serve as an innovative tool to improve the management of the relations between refugee groups, public bodies and local communities as well as a strategy to resolve potential conflicts arising when refugees need to access healthcare services.

## 2. Impact
## 2.1 Expected impacts
To design and implement an interlinguistic, intralingual and cultural ICT-enabled communication system that will serve as an innovative tool to improve the management of the relations between refugee groups, public bodies and local communities as well as a strategy to resolve potential conflicts arising when refugees need to access healthcare services.

## Table 2. Project contribution vs. Expected Impacts

| Project contribution vs. Expected Impacts of DT-MIGRATION-06-2018-2019 |
|---|
| New or enhanced ICT solutions and tools will facilitate the efforts of public administrations at EU, national and local levels to manage the integration of migrants. |
| The project is contributing to this impact by: |
| 1. Providing a social online platform that will contribute to facilitate communication with refugees and their access to healthcare systems within the host communities |
| 2. Giving to the healthcare administration the possibility to have access to important information and optimize the access of the vulnerable category of refugees |
| 3 Time saving and better mutual understanding between healthcare operators, refugees and local citizens |

| |
|---|
| **They will allow for developing and deploying the necessary processes and services in the view of the efficient identification and inclusion of migrants.** |
| **The project is contributing to this impact by:** |
| 1. Understanding in depth the needs of refugees, healthcare operators, locals giving them voice through the use of interviews and focus groups |
| 2. Reducing the distance among refugees and the health services starting from a deep, wide analysis |
| 3 Promoting involvement and participation of users and community through the establishment of networks in the community |
| **They will also facilitate communication with migrants and their access to services such as community language teaching, education, training, employment, welfare and healthcare systems within the host communities.** |
| **The project is contributing to this impact by:** |
| 1. Improving accessibility to the health services through a coordinated language support service available for all (professional and patients) hosted in the social platform |
| 2. Improving health services utilization through the provision of information on health services |
| 3. Giving insights about misconceptions and stereotypes on the theme refugees and health and providing models to deconstruct them |

Selezione pubblica per titoli ed esami, per l'assunzione a tempo indeterminato, a tempo pieno, di una unità di personale di categoria EP, posizione economica EP1, area amministrativa gestionale, per le esigenze della Struttura di Ricerca dell'Ateneo, indetta con D.R. n. 462 dell'8.9.2023 e pubblicata sulla G.U. della Repubblica Italiana - IV Serie Speciale n. 71 del 19.9.2023

## Prova orale
## n.6

1. Cosa sono il client e il server? Cosa si intende per architettura client server?
2. Che cosa è il programma New European Bauhaus?
3. **Call: HORIZON-MSCA-2023-CITIZENS-01. (MSCA and Citizens 2023). Topic: HORIZON-MSCA-2023-CITIZENS-01-01. Type of Action: HORIZON-CSA (HORIZON Coordination and Support Actions). Proposal number: 101162280**

The BRIGHT-NIGHT 2024-2025 proposal, within the framework of the European Researchers' Night, aims at bringing research and researchers closer to the general public of the Tuscan region. In fact, the BRIGHT-NIGHT Consortium includes the main Tuscan universities as well as national research centres based in Tuscany, whose decennial collaboration has already produced very successful events.

## 2. Impact
## 2.1 Project's pathways towards impact

| PROBLEMS AT STAKE | OPPORTUNITIES FROM BRIGHT-NIGHT |
|---|---|
| **Lacking awareness of how wonderful is doing research and the researcher profession and career opportunities** | Supporting school teachers in developing a scientific approach around priority topics and creating a learning opportunity for pupils through a direct interaction with researchers. This will be the one of the main targets of the Researchers at Schools format. |
| **Lacking awareness of how wonderful is being a woman doing research** | Answering to the gender gap spreading success stories of women doing research; involving girls and boys in specific activities dedicated to overcoming the gender stereotype and promoting inclusiveness; training the trainers about gender free modules and activities to be conducted at school. The Researchers at Schools format will serve to convey this issue to students as well. At the same time, it will take care of the partners to ensure that female researchers are equally represented as researchers in the various initiatives. The theme COMMUNITY will also be the container of specific research on this topic. Finally, the awareness campaign will not forget to leverage this point to promote the initiative. |

| | |
|---|---|
| **Perception of research and researchers as something far from the public at large** | Attracting people regardless of the level of their scientific background, with a specific focus on families, pupils, students, and notably those who do not have easy access to, and thus are less inclined to engage in, STEAM fields through a specific communication campaign before and during the night and reaching families through children at school. The Researchers at Schools format and the awareness campaign will be the two tools thatwill attempt to fill this gap. |
| **Lacking public recognition of science and research education** | Showing the role of the researcher for the society and economy, as well as the impact of researchers' work on citizens' daily lives. All the activities conceived by the proposing consortium for the European Researchers' Night revolve exactly around this point, so much to have made it the title of the event that in fact, in Tuscany, has been called BRIGHT-NIGHT for many years now, where BRIGHT is the acronym of Brilliant Researchers Impact on Growth Health and Trust in research. |
| **Lacking knowledge of European Union policies and programmes** | Contributing to a better understanding of the European Union policies and programmes through a dedicated site during the Night as well as dedicated activities arranged at schools. The dissemination of knowledge of European programs in support of research will be done at the meetings of Researchers at Schools and through the EU corner that will be set up in the cities of Florence, Siena and Pisa. |

2